

# FBNQUEST ASSET MANAGEMENT LIMITED

ANNUAL REPORT 31 DECEMBER 2022

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# **Corporate Information**

<b>Registration Number</b>	RC 978831	
<b>Business Office</b>	16-18, Keffi street Off Awolowo road Ikoyi S W, Lagos Nigeria	
Board of Directors	Mr. Kayode Akinkugbe Mr. Ike Onyia Mr. Babajide Fetuga Mrs. Ifeoma Agboti Mrs. Adetoun Dosunmu	Chairman Managing Director Non-Executive Director Non-Executive Director - appointed 2022 Non-Executive Director - exited 2023
<b>Company Secretary</b>	Mrs. Emamuzo Idegbesor	
Independent Auditor	KPMG Professional Services KPMG Tower Bishop Aboyade Cole Street Victoria Island, Lagos Nigeria	
Banker	First Bank of Nigeria Plc Samuel Asabia House 35 Marina, Lagos Nigeria	
Tax Identification Number	17769405-0001	

# **Directors' report**

The directors present their report on the affairs of FBNQuest Asset Management Limited ("the Company") together with the audited financial statements and the auditor's report for the year ended 31 December 2022.

#### (a) Legal form

The Company is a private limited liability Company and commenced operations on 1 January 2013. It is registered with the Securities and Exchange Commission (SEC) to undertake asset management business.

#### (b) Principal activity

The Company is engaged in the business of providing asset management services. These services are provided to both institutional and private investors. Commission and fees earned in respect of management activities performed are included in the Statement of Profit or Loss and other Comprehensive Income. Assets managed and funds administered on behalf of third parties include:

	31 December 2022 N'000	31 December 2021 N'000
FBN Mutual Funds	231,288,160	211,807,505
Discretionary Portfolio Managed Service	234,611,393	198,284,436
Total	465,899,554	410,091,941

#### (c) Operating results

Highlights of the Company's operating results for the period are as follows:

Gross earnings	<b>31 December</b> 2022 N'000 <u>7,843,041</u>	31 December 2021 N'000 6,113,372
Profit before taxation	3,607,621	2,846,058
Taxation	(1,142,527)	(982,550)
Profit after taxation	2,465,093	1,863,508

#### (d) Directors and their interests

The Directors who served during the period and up to the date of this report are as follows:

Mr. Kayode Akinkugbe	Chairman
Mr. Ike Onyia	Managing Director/CEO
Mr. Babajide Fetuga	Non-Executive Director
Mrs. Ifeoma Agboti *	Non-Executive Director
Mrs. Dosunmu Adetoun **	Non-Executive Director

\* Appointed as Non-Executive Director effective 27 June 2022.

\*\* Resigned as Non-Executive Director effective 06 January 2023.

The directors are representatives of the parent Company, FBNQuest Merchant Bank Limited, and have no direct or indirect holdings in the Company required to be disclosed under section 275 of the Companies and Allied Matter Act (CAMA) 2020.

#### (e) Directors' Interests in Contracts

For the purpose of section 277 of the Companies and Allied Matters Act 2020, none of the directors had direct or indirect interests in contracts or proposed contracts with the Company during the period.

#### (f) Property and Equipment

Information relating to changes in property and equipment is given in Note 12 to the financial statements. In the directors' opinion, the realisable value of the Company's properties is not less than the value shown in the

#### **Directors' report**

#### (g) Shareholding Analysis

The shareholding pattern of the Company as at 31 December 2022 is as stated below:

Share range	Entity	Number of holders	Units	Units %
<b>31 December 2022</b> 10,000,001 - 500,000,000	FBNQuest Merchant Bank Ltd	1	150,000,000	100
<b>31 December 2021</b> 10,000,001 - 500,000,000	FBNQuest Merchant Bank Ltd	1	150,000,000	100

#### (h) Events after reporting period

There were no subsequent events which could have a material effect on the financial position of the Company as at 31 December 2022 or the profit for the year then ended on that date, that have not been adequately provided for or disclosed in the financial statements.

#### (i) Human resources

#### Health, safety and welfare at work

The Company places a high premium on the health, safety and welfare of its employees in their place of work. Medical facilities are provided for employees and their immediate families at the Company's expense, up to stated

#### **Employment of disabled persons**

The Company has no disabled persons in its employment. However, applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicants concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment with the Company continues and that appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be

#### **Employee consultation and training**

The Company places considerable value on the involvement of its employees and has continued its previous practice of keeping them informed on matters affecting them as employees and on various factors affecting the performance of the Company. In line with this, formal and informal channels of communication are employed in keeping the staff abreast of various factors affecting the performance of the Company. The Company organises inhouse and external training for its employees.

#### (j) Donations and charitable gifts

The Company made no contributions to charitable and non-political organisations during the year (2021: nil).

#### (k) Auditors

Messrs. KPMG Professional Services, having satisfied the relevant corporate governance rules on their tenure in office have indicated their willingness to continue in office as independent auditor to the Company. In accordance with Section 401 (2) of the Companies and Allied Matters Act (CAMA) 2020, therefore, the auditor will be re-appointed at the next annual general meeting of the Company without any resolution being passed.

#### SIGNED BY ORDER OF THE BOARD

Emamuzo Idegbesor Company Secretary FRC/2021/002/00000023925 28 March 2023

# Statement of Directors' Responsibilities in Relation to the Financial Statements for the year ended 31 December 2022

The Directors accept responsibility for the preparation of the annual financial statements that give a true and fair view in accordance with International Financial Reporting Standards and in the manner required by the Companies and Allied Matters Act (CAMA), 2020 and Financial Reporting Council of Nigeria Act, 2011.

The Directors further accept responsibility for maintaining adequate accounting records as required by the Companies and Allied Matters Act (CAMA), 2020 and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe the Company will not remain a going concern in the year ahead.

# SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

Kayode Akinkugbe Chairman FRC/2013/IODN/0000003063 28 March 2023

Ike Onyia Managing Director/ CEO FRC/2017/IODN/00000017672 28 March 2023

# Statement of Corporate Responsibility for the Financial Statements for the year ended 31 December 2022

Further to the provisions of section 405 of the Companies and Allied Matters Act (CAMA), 2020, we, the Managing Director/CEO and Chief Financial Officer, hereby certify the financial statements of FBNQuest Asset Management Limited for the year ended 31 December 2022 as follows:

- (a) That we have reviewed the audited financial statements of the Company for the year ended 31 December 2022.
- (b) That the audited financial statements do not contain any untrue statement of material fact or omit to state a material fact which would make the statements misleading, in the light of the circumstances under which such statement was made.
- (c) That the audited financial statements and all other financial information included in the statements fairly present, in all material respects, the financial condition and results of operation of the Company as of and for, the year ended 31 December 2022.
- (d) That we are responsible for establishing and maintaining internal controls and have designed such internal controls to ensure that material information relating to the Company is made known to us by other officers of the Company, during the period end 31 December 2022.
- (e) That we have evaluated the effectiveness of the Company's internal controls within 90 days prior to the date of audited financial statements, and certify that the Company's internal controls are effective as of
- (f) That there were no significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our evaluation, including any corrective action with regard to significant deficiencies and material weaknesses.
- (g) That we have disclosed the following information to the Company's Auditors and Audit Committee:

(i) there are no significant deficiencies in the design or operation of internal controls which could adversely affect the Company's ability to record, process, summarise and report financial data, and have identified for the Company's auditors any material weaknesses in internal controls, and

(ii) there is no fraud that involves management or other employees who have a significant role in the Company's internal control

Olamide Adeosun Group Chief Financial Officer FRC/2020/001/00000022332 28 March 2023

Ike Onyia Managing Director/ CEO FRC/2017/IODN/00000017672 28 March 2023



**KPMG Professional Services KPMG** Tower Bishop Aboyade Cole Street Victoria Island PMB 40014, Falomo Lagos

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# **INDEPENDENT AUDITOR'S REPORT**

To the Shareholders of FBNQuest Asset Management Limited

# **Report on the Audit of the Financial Statements**

# Opinion

We have audited the financial statements of FBNQuest Asset Management Limited (the Company), which comprise:

- the statement of financial position as at 31 December, 2022. •
- the statement of profit or loss and other comprehensive income; •
- the statement of changes in equity; .
- the statement of cash flows for the year then ended; and •
- the notes, comprising significant accounting policies and other explanatory information. •

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2022, and of its financial performance and its cash flows for the year then ended in accordance with IFRS Standards as issued by the International Accounting Standards Board (IFRS Standards) and in the manner required by the Companies and Allied Matters Act (CAMA), 2020 and the Financial Reporting Council of Nigeria Act, 2011.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Nigeria and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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Adegoke A. Ovelami Adetola P. Adeyemi Adewale K. Aiavi Ajibola O. Olomola Akinwale O. Alao Akinyemi J.Ashade Ayobami L. Salami Avodele A. Sovinka Ayodele H. Othihiwa

Partners:

Bolanle S. Afolabi Boluwaji D. Apanpa Chibuzor N. Anvanechi Chineme B. Nwigbo Dunni D. Okegbernila Elijah O. Oladunmoye Goodluck C. Obi Ibitomi M. Adenoiu ljeoma T. Emezie-Ezigbo Olanike I. James

Kabir O. Okunlola Lawrence C. Amadi Martins I. Arogie Mohammed M. Adama Nneka C. Eluma Oguntayo I. Ogungbenro Olabimpe S. Afolabi Oladimeji I. Salaudeen Ternitope A. Onitiri

Olufemi A. Bahem Olumide O. Olayinka Olusegun A. Sowande Olutoyin I. Ogunlowo Oluwafemi O. Awotoye Oluwatoyin A Gbagi Omolara O. Ogun Oseme I. Obaloie

Tolulone A. Odukale Uzochukwu N. Obienu Uzodinma G.Nwankwo Victor U. Onvenkna Williams I. Erimona



# Other Information

The Directors are responsible for the other information. The other information comprises the Corporate Information, Directors' Report, Statement of Directors' Responsibilities, Statement of Corporate Responsibility and Other National Disclosures, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the Directors for the Financial Statements

The Directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRS Standards and in the manner required by the Companies and Allied Matters Act (CAMA), 2020 and the Financial Reporting Council of Nigeria Act, 2011, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



- Conclude on the appropriateness of directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# **Report on Other Legal and Regulatory Requirements**

Compliance with the requirements of Schedule 5 of the Companies and Allied Matters Act (CAMA), 2020

- i. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- ii. In our opinion, proper books of account have been kept by the Company, so far as appears from our examination of those books.
- iii. The Company's statement of financial position and statement of profit or loss and other comprehensive income are in agreement with the books of account.

Oseme J. Obaloje FRC/2013/ICAN/0000004803 For: KPMG Professional Services Chartered Accountants



31 March 2023 Lagos, Nigeria

# Statement of Profit or Loss and Other Comprehensive Income For the year ended 31 December 2022

	Note	31 December 2022 N '000	31 December 2021 N '000
	-		
Fees and commission income	4	6,623,672	4,892,954
Interest income	5	570,164	336,985
Other income	6	649,205	883,433
Total Income		7,843,041	6,113,372
Operating expenses	7	(4,232,765)	(3,249,014)
Impairment charge	7.3	(2,655)	(18,300)
Total operating expenses		(4,235,420)	(3,267,314)
Profit before tax		3,607,621	2,846,058
Income tax expense	9	(1,142,527)	(982,550)
Profit after tax		2,465,094	1,863,508
Other comprehensive income:			
Items that may be subsequently reclassified to prof	it or loss:		
- Fair value gain/(loss) on financial assets at fair value through OCI	11.2b	(120,741)	(23,978)
Other comprehensive income net of tax		(120,741)	(23,978)
Total comprehensive income for the year		2,344,353	1,839,530

 $\cap$ 

# **Statement of Financial Position** As at 31 December 2022

	Note	31 December 2022 N '000	31 December 2021 N '000
Assets			
Cash and cash equivalents	10	4,700,571	2,499,132
Financial assets at:			
Fair value through profit or loss	11.1	792,903	1,295,992
Fair value through other comprehensive income	11.2	1,238,164	1,281,938
Amortised cost	11.3	3,680,366	1,874,210
Other assets	11.3a	58,950	329,593
Property & equipment	12	118,779	101,547
Intangible assets	13	241,313	210,163
Total Assets		10,831,046	7,592,575
<b>Liabilities</b> Accruals and other liabilities	14	4,228,839	2,195,967
Current tax liabilities	15	1,216,527	934,481
Deferred tax liability	15.1	184,449	199,248
Total Liabilities		5,629,814	3,329,696
Equity			
Share capital	16	150,000	150,000
Retained earnings	16.1	5,090,142	4,031,048
Fair value reserve	16.2	(38,910)	81,831
Total Equity		5,201,232	4,262,879
Total Equity & Liabilities		10,831,046	7,592,575

These financial statements were approved by the Board of Directors on 28 March 2023

# SIGNED ON BEHALF OF THE BOARD OF DIRECTORS BY:

Mr. Kayode Akinkugbe FRC/2013/IODN/00000003063	Chairman	
Mr. Ike Onyia FRC/2017/IODN/00000017672	MD/CEO	<u> </u>
Mrs. Olamide Adeosun FRC/2020/001/00000022332	GCFO	Ann.

# **Statement Of Changes In Equity** For the year ended 31 December 2022

	Share Capital	Fair Value Reserves	Retained Earnings	Total Equity
_	N '000	N '000	N '000	N '000
Balance as at 1 January 2022	150,000	81,831	4,031,048	4,262,879
Comprehensive income				
Profit for the year	-		2,465,094	2,465,094
Other comprehensive income				
Fair value gain/(loss) on revaluation of financial assets				
at fair value through OCI	-	(120,741)	-	(120,741)
Total Comprehensive Income	150,000	(38,910)	6,496,142	6,607,232
Transaction(s) with owner:				
Dividend payable (Note 18)	-	-	(1,406,000)	(1,406,000)
Total transaction with owner of the Company	-	-	(1,406,000)	(1,406,000)
Balance as at 31 December 2022	150,000	(38,910)	5,090,142	5,201,232
-	Share Capital N '000	Fair Value Reserves N '000	Retained Earnings N '000	Total Equity N '000
Balance as at 1 January 2021	150,000	105,809	3,267,540	
Datance as at 1 January 2021	150,000	105,809	3,207,540	3,523,349
Comprehensive income				-
Profit for the year	-		1,863,508	1,863,508
<b>Other comprehensive income</b> Fair value gain/(loss) on revaluation of financial assets				
at fair value through OCI	-	(23,978)	_	(23,978)
Total Comprehensive Income	150,000	81,831	5,131,048	5,362,879
<b>Transaction(s) with owner:</b> Dividend payable (Note 18)			(1,100,000)	(1,100,000)
Total transaction with owner of the Company			(1,100,000)	(1,100,000)
			(1,100,000)	(1,100,000)
Balance as at 31 December 2021	150,000	81,831	4,031,048	4,262,879

# Statement of Cashflows For the year ended 31 December 2022

	Note	31 December 2022 N '000	31 December 2021 N '000
Cash flows from operating activities			
Profit before income tax		3,607,621	2,846,058
Adjustment for:			
Interest income	5	(570,164)	(336,985)
Foreign exchange gain	6	(205,228)	(93,333)
Depreciation & Amortisation	7	44,297	29,728
Amortisation	7	8,664	9,426
Impairment Loss	7.3	2,655	18,300
Fair value gain on FVTPL Investment	6	(10,028)	(23,582)
	-	2,877,816	2,449,611
Change in operating assets and liabilities:			
Increase/(Decrease) in Financial Assets at amortised cost	16.3(i)	(2,233,693)	(77,748)
Increase/(Decrease) in other assets	16.3(ii)	270,643	(251,687)
Increase/(Decrease) in Accrual and other Liabilities	16.3(iii)	1,726,872	(493,625)
Net interest received	16.3(iv)	432,613	322,007
Tax paid	15	(104,965)	(61,472)
Net cash generated from operating activities		2,969,288	1,887,086
Cash flows from investing activities			
Sale/(Purchase) of FVOCI Investment Securities	16.3(v)	(79,622)	(30,283)
Sale/(Purchase) of FVTPL Investment Securities	16.3(vi)	513,117	(827,589)
Purchase of Property and Equipment	12	(61,529)	(89,979)
Purchase of Intangible assets	13	(39,815)	(215,908)
Net cash used in investing activities		332,151	(1,163,758)
<b>Cash flows from financing activities</b> Dividend paid	18	(1,100,000)	(604,000)
Net cash used in financing activities		(1,100,000)	(604,000)
Net increase in cash and cash equivalents Cash and cash equivalents at start of year		2,201,439 2,499,132	119,328 2,379,804
Cash and cash equivalents at end of the year	10	4,700,571	2,499,132

# 1 General information

FBNQuest Asset Management Limited (formerly FBN Capital Asset Management Limited) (herein known as 'the Company') was incorporated in Nigeria on 9 September 2011 and was registered with the Securities and Exchange Commission ("SEC") on 29 June 2012. The Company commenced operations on 1st January 2013. The Company is domiciled in Nigeria and the address of its registered office is 18, Keffi Street, Ikoyi, Lagos, Nigeria. FBNQuest Asset Management Limited is a subsidiary of FBNQuest Merchant Bank Limited.

#### 2 Summary of significant accounting policies

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 2.1 Basis of preparation

These financial statements are the stand alone financial statements of FBNQuest Asset Management The financial statements for the year ended 31 December 2022 have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the IASB. Additional information required by national regulations is included where appropriate.

The financial statements have been prepared in accordance with the going concern principle under the historical cost convention, as modified by the valuation of financial assets at fair value through other comprehensive income and financial assets at fair value through profit or loss. The financial statements are presented in Nigerian currency (Naira) and rounded to the nearest thousand.

The financial statements comprise the statement of profit or loss and other comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Changes in assumptions may have a significant impact on the financial statements in the period the assumptions changed. Management believes that the underlying assumptions are appropriate and that the Company's financial statements therefore present the financial position and results fairly. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future periods, if the revision affects both current and future periods. There were no material changes in management's estimates during the year.

The Company classifies its expenses by the nature of expense method.

#### 2.1.2 Changes in accounting policies

# (a) Amendments effective 1 January 2022

#### Amendments to IFRS 1,3,9 and IAS 16,37,41

The effective interpretations and standards that need to be considered for financial years ended 31 December 2022 are listed below:

• Annual Improvements to IFRS Standards 2018–2020 – Amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IAS 41 Agriculture

• Reference to the Conceptual Framework - Amendments to IFRS 3 Business Combinations

• Property, Plant and Equipment – Proceeds before Intended Use: Amendments to IAS 16 Property, Plant and Equipment

• Onerous Contracts – Cost of Fulfilling a Contract: Amendments to IAS 37 Provisions, Contingent The impact of these amendments were considered in the preparation of these financial statements.

# (b) Standards issued/amended but not yet effective

The following standards have been issued or amended by the IASB but are yet to become effective for annual periods beginning on or after 1 January 2023. The Company has not early adopted any of these standards.

Standard	Effective Date	Key Requirements
IFRS 17 including amendments Initial application of IFRS 17 and IFRS 9 –Comparative Information	1 January 2023	IFRS 17 supersedes IFRS 4 Insurance Contracts and aims to increase comparability and transparency about profitability. The new standard introduces a new comprehensive model ("general model") for the recognition and measurement of liabilities arising from insurance contracts. In addition, it includes a simplified approach and modifications to the general measurement model that can be applied in certain circumstances and to specific contracts, such as: • Reinsurance contracts held; • Direct participating contracts; and • Investment contracts with discretionary participation features.
Amendments to IAS 8 - Definition of Accounting Estimate	1 January 2023	This amendment provides clarifications to companies on how to distinguish changes in accounting policies from changes in accounting estimates, with a primary focus on the definition of and clarifications on accounting estimates. The amendment introduces a new definition for accounting estimates: clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty.
Amendment to IAS 12 - Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction	1 January 2023	The amendment clarifies that the initial recognition exemption does not apply to transactions that give rise to equal and offsetting temporary differences such as leases and decommissioning obligations. As a result, companies will need to recognise a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition arising from these transactions. For leases and decommissioning liabilities, the associated deferred tax asset and liabilities will need to be recognised from the beginning of the earliest comparative period presented, with any cumulative effect recognised as an adjustment to retained earnings or other components of equity at that date. If an entity previously accounted for deferred tax on these transactions using the net approach, then the impact on transition is likely to be limited to the separate presentation of the deferred tax asset and the deferred tax liability.

Amendments to IAS 1 and IFRS Practice Statement 2	1 January 2023	The amendments were issued to assist companies provide useful accounting policy disclosures. The key amendments to IAS 1 include: • requiring companies to disclose their material accounting policies rather than their significant accounting policies; • clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and • clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a Company's financial statements.

# 2.2 Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are presented in Naira (N), which is the Company's functional currency.

# (b) Transactions and balances

Foreign currency transactions that are denominated, or that require settlement, in a foreign currency are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated with the closing rate as at the reporting date. If several exchange rates are available, the forward rate is used at which the future cash flows represented by the transaction or balance could have been settled if those cash flows had occurred. Non-monetary items measured at historical cost denominated in a foreign currency are translated with the exchange rate as at the date of initial recognition; non monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

# 2.3 Revenue

# Management fees

This revenue stream arises from contracts with customers on Fund management services from Funds registered under the Collective Investment Scheme (CIS) of the Securities and Exchange Commission (SEC) or Discretionary portfolios:

Collective Investment Scheme: Management fees on Funds are agreed in the Trust deed is approved by the Fund's Trustees and the SEC. Any change to the fee must be through an update to the Trust Deed.

Discretionary Portfolio: The management fees are pre-agreed with client in an executed contract document.

#### Performance fees

This revenue stream arises from contracts with customers. This represents fees charged on some Funds based on attainment of pre-agreed return/ yield on the portfolio.

The rate to be charged are agreed either in trust deed or specific contract documents on discretionary portfolio.

#### Interest income

Interest income is recognised on a time-proportionate basis using the effective interest method. It includes interest income from cash and cash equivalents.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

When calculating the effective interest rate, the Company estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

#### 2.4 Financial assets and liabilities

#### 2.4.1 Financial assets

# (i) Recognition and initial measurement

Financial instruments are recognised initially when the Company becomes a party to the contractual provisions of the instrument. The Company classifies financial instruments, or their component parts, on initial recognition as a financial asset, a liability or an equity instrument in accordance with the substance of the contractual arrangement. Classification depends on the purpose for which the financial instruments were obtained/incurred and takes place at initial recognition. Classification is re-assessed on an annual basis.

For financial instruments which are not at fair value through profit or loss, transaction costs are included in the initial measurement of the instrument. Transaction costs on financial instruments at fair value through profit or loss are recognised in profit or loss.

#### **Business model assessment**

The Company determines the business models at the level that best reflects how portfolios of financial assets are managed to achieve the Company's business objectives. Judgment is used in determining the business models, which is supported by relevant, objective evidence including: • How the economic activities of our business generates benefits, for example through trading revenue, enhancing yields or other costs and how such economic activities are evaluated and reported to key management personnel;

• The significant risks affecting the performance of our business, for example, market risk, credit risk, or other risks and the activities undertaken to manage those risks; and

• Historical and future expectations of securities portfolios managed as part of a business model.

The Company's business models fall into three categories, which are indicative of the key strategies used to generate returns:

• Hold-to-Collect (HTC): The objective of this business model is to hold loans and securities to collect contractual principal and interest cash flows. Sales are incidental to this objective and are expected to be insignificant or infrequent.

• Hold-to-Collect-and-Sell (HTC&S): Both collecting contractual cash flows and sales are integral to achieving the objective of the business model.

• Other fair value business models: These business models are neither HTC nor HTC&S, and primarily represent business models where assets are held-for-trading or managed on a fair value basis.

#### SPPI (Solely Payment of Interest and Principal) assessment

Instruments held within a HTC or HTC&S business model are assessed to evaluate if their contractual cash flows are comprised of solely payments of principal and interest. SPPI payments are those which would typically be expected from basic placements with financial institution and investments in debt securities. Principal amounts include invested amount, and interest primarily **Investment securities** 

Investment securities include all securities classified as FVOCI and amortised cost. All investment securities are initially recorded at fair value and subsequently measured according to the respective classification.

Investment securities carried at amortised cost are measured using the effective interest method, and are presented net of any allowance for credit losses, calculated in accordance with our policy for allowance for credit losses, as described below. Interest income, including the amortization of premiums and discounts on securities measured at amortised cost are recorded in interest income. Impairment gains or losses recognized on amortised cost securities are recorded in Allowance for credit losses.

When a debt instrument measured at amortised cost is sold, the difference between the sale proceeds and the amortised cost of the security at the time of the sale is recorded as a net gain/(loss) on Investment securities in Net trading and foreign exchange income.

Debt securities carried at FVOCI are measured at fair value with unrealized gains and losses arising from changes in fair value included in fair value reserve. Impairment gains and losses are included in allowance for credit losses and correspondingly reduce the accumulated changes in fair value included in fair value reserve. When a debt instrument measured at FVOCI is sold, the cumulative gain or loss is reclassified from fair value reserve to net gain/(loss) on Investment securities in net trading and foreign exchange income.

Equity securities carried at FVOCI are measured at fair value. Unrealized gains and losses arising from changes in fair value are recorded in fair value reserve and not subsequently reclassified to profit or loss when realized while unrealised gain or losses on equity securities carried at FVTPL are recorded in the profit or loss. Dividends from FVOCI equity securities are recognized in other operating income. The Company accounts for all securities using settlement date accounting and changes in fair value between the trade date and settlement date are reflected in income for securities measured at FVTPL, and changes in the fair value of securities measured at FVOCI between the trade and settlement dates are recorded in OCI.

# Expected credit losses

Expected credit losses (ECL) is established for all financial assets, except for financial assets classified or designated as FVTPL and equity securities designated as FVOCI, which are not subject to impairment assessment. Assets subject to impairment assessment include loans, debt securities and accrued interest receivable. These are carried at amortised cost and presented net of ECL on the Statement of Financial Position. ECL on debt securities measured at FVOCI is presented in Fair value reserve in equity.

We measure the ECL at each reporting date according to a three-stage expected credit loss impairment model which is based on changes in credit risk of financial assets since initial recognition:

#### 1) Performing financial assets:

• Stage 1 – From initial recognition of a financial asset to the reporting date, where the asset has not experienced a significant increase in credit risk relative to its initial recognition, a loss allowance is recognized equal to the credit losses expected to result from defaults occurring over the 12 months following the reporting date. Interest income is calculated on the gross carrying amount of these financial assets.

• Stage 2 – Following a significant increase in credit risk relative to the initial recognition of the financial asset, a loss allowance is recognized equal to the credit losses expected over the remaining lifetime of the asset. Interest income is calculated on the gross carrying amount of these financial assets.

#### 2) Impaired financial assets

• Stage 3 – When a financial asset is considered to be credit-impaired, a loss allowance is recognized equal to credit losses expected over the remaining lifetime of the asset. Interest revenue is calculated based on the carrying amount of the asset, net of the loss allowance, rather than on its gross carrying amount.

The ECL is a discounted probability-weighted estimate of the cash shortfalls expected to result from defaults over the relevant time horizon.

Increases or decreases in the required ECL attributable to purchases and new originations, derecognitions or maturities, and remeasurements due to changes in loss expectations or stage migrations are recorded in Provision for credit losses. Write-offs and recoveries of amounts previously written off are recorded against ECL.

The ECL represents an unbiased estimate of expected credit losses (ECL) on our financial assets as at the balance sheet date. Judgment is required in making assumptions and estimations when calculating the ECL, including movements between the three stages and the application of forward looking information. The underlying assumptions and estimates may result in changes to the provisions from period to period that significantly affect our results of operations.

# Measurement of expected credit losses (ECL)

For instruments in Stage 2 or Stage 3, loss allowances reflect expected credit losses over the expected remaining lifetime of the instrument. For most instruments, the expected life is limited to the remaining contractual life.

An exemption is provided for certain instruments with the following characteristics: (a) the instrument includes both a loan and undrawn commitment component; (b) we have the contractual ability to demand repayment and cancel the undrawn commitment; and (c) our exposure to credit losses is not limited to the contractual notice period. For products in scope of this exemption, the expected life may exceed the remaining contractual life and is the period over which our exposure to credit losses is not mitigated by our normal credit risk management actions. This period varies by product and risk category and is estimated based on our historical experience with similar exposures and consideration of credit risk management actions taken as part of our regular credit review cycle. Products in scope of this exemption include credit cards, overdraft balances and certain revolving lines of credit. Determining the instruments in scope for this exemption and estimating the appropriate remaining life based on our historical experience and credit risk mitigation practices requires significant judgment.

# (ii) Derecognition

Financial assets or liabilities are derecognised when the right cash flows from the investments or settlement of obligations have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

# 2.4.2 Financial liabilities

# **Classification and subsequent measurement**

The Company recognizes financial liabilities when it first becomes a party to the contractual rights and obligations in the relevant contracts.

The Company classifies its financial liabilities as measured at amortised cost.

# 2.5 Accrued expenses

Accrued expenses are payables to related entities, general office accruals and regulatory bodies. Accounts payables are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Accrued expenses are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

# 2.6 Determination of fair value

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Company, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the above criteria are not met, the market is regarded as being inactive. Indications that a market is inactive are when there is a wide bid-offer spread or significant increase in the bid-offer spread or there are few recent transactions.

For all other financial instruments, fair value is determined using valuation techniques. In these techniques, fair values are estimated from observable data in respect of similar financial instruments, using models to estimate the present value of expected future cash flows or other valuation techniques, using inputs (for example, NIBOR yield curve, FX rates, volatilities and counterparty spreads) existing at the dates of the statement of financial position.

The output of a model is always an estimate or approximation of a value that cannot be determined with certainty, and valuation techniques employed may not fully reflect all factors relevant to the positions the Company holds. Valuations are therefore adjusted, where appropriate, to allow for additional factors including model risks, liquidity risk and counterparty credit risk. Based on the established fair value model governance policies, and related controls and procedures applied, management believes that these valuation adjustments are necessary and appropriate to fairly state the values of financial instruments carried at fair value in the statement of financial position. Price data and parameters used in the measurement procedures applied are generally reviewed carefully and adjusted, if necessary – particularly in view of the current market developments. The fair value for loans and advances as well as liabilities to customers are determined using a present value model on the basis of contractually agreed cash flows, taking into account credit quality, liquidity and costs.

# 2.7 Income tax

# (a) Current income tax

Income tax payable/(receivable) is calculated on the basis of the applicable tax law in the respective jurisdiction and is recognised as an expense/(income) for the period except to the extent that current tax related to items that are charged or credited in other comprehensive income or directly to equity. In these circumstances, current tax is charged or credited to other comprehensive income or to equity (for example, current tax on Fair Value Through OCI investment).

Where tax losses can be relieved only by carry-forward against taxable profits of future periods, a deductible temporary difference arises. Those losses carried forward are set off against deferred tax liabilities carried in the statement of financial position.

The Company does not offset income tax liabilities and current income tax assets.

#### (b) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the date of the statement of financial position and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

The principal temporary differences arise from depreciation of property, plant and equipment, revaluation of certain financial assets and liabilities and provisions for pensions and other post-retirement benefits. However, the deferred income tax is not accounted for if it arises from initial The tax effects of carry-forwards of unused losses, unused tax credits and other deferred tax assets are recognised when it is probable that future taxable profit will be available against which these losses and other temporary differences can be utilised.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of the asset or liability and is not discounted. Deferred tax assets are reviewed at each balance sheet date and are reduced to the extent that it is no longer probable that the related

#### 2.8 Employee benefits

#### Employee benefits/personnel

Short-term employee benefit obligations include wages, salaries and other benefits which the Company has a present obligation to pay, as a result of employees' services provided up to the balance sheet date. The accrual is calculated on an undiscounted basis, using current salary rates. A provision is recognized for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Defined contribution plan -(Pension)

A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. The Company has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

In line with the Pension Reform Act 2014, the Company operates a defined contribution scheme; employees are entitled to join the scheme on confirmation of their employment. The employee and the Company contribute 8% and 10% of the employee's basic, transport and housing allowances respectively. The Company has no further payment obligations once the contributions have been paid. The employee contributions are funded through payroll deductions while the Company's contributions are recognised as employee benefit expenses when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available while unpaid contributions are recognized a liability.

#### 2.9 Share capital

#### (a) Share issue costs

Incremental costs directly attributable to the issue of new shares or options or to the acquisition of a business are shown in equity as a deduction, net of tax, from the proceeds.

# (b) Dividends on ordinary shares

Dividends on ordinary shares are recognised in equity in the period in which they are approved by the Company's shareholders.

# 2.10 Interest in structured entities

The Company acts as Fund Manager in the investing of assets on behalf of various individuals and institutions, from which it earns a management fee. The Company's interest in these assets and other funds it manages have been disclosed in note 19.

#### 2.11 Intangible assets

Intangible assets comprise computer software licences. Intangible assets are recognised at cost. Intangible assets with a definite useful life are amortised using the straight-line method over their estimated useful economic life, generally not exceeding 3 years.

The intangible assets of the Company have a definite useful life. At each date of the statement of financial position, intangible assets are reviewed for indications of impairment or changes in estimated future economic benefits. If such indications exist, the intangible assets are analysed to assess whether their carrying amount is fully recoverable. An impairment loss is recognised if the

# 2.12 Property and equipment

#### (a) Recognition and

Items of property and equipment are carried at cost less accumulated depreciation and impairment losses. Cost includes expenditures that are directly attributable to the acquisition of the asset. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

#### (b) Subsequent costs

The cost of replacing part of an item of property and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

#### (c) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property and equipment since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter of the lease term and their useful lives. Depreciation begins when an asset is available for use and ceases at the earlier of the date that the asset is derecognised or classified as held for sale in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*.

The estimated useful lives for the current and comparative period are as follows:

Land	Not depreciated
Freehold buildings	50 years
Motor vehicles	4 years
Furniture and Fittings	5 years
Computer equipment	3 years
Office equipment	5 years
Work in progress	Not depreciated

Work in progress represents costs incurred on assets that are not available for use. On becoming available for use, the related amounts are transferred to the appropriate category of property and equipment.

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate. Changes in the expected useful life are accounted for by changing the amortisation period or methodology, as appropriate, and treated as changes in accounting estimates.

#### (d) De-recognition

An item of property and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

# 2.13 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable either through sale or use. Additionally, assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows (cash-generating units). The impairment test also can be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably.

# 2.14 Cash and cash equivalents

Cash and cash equivalents include bank balances and fixed deposits with banks with an original maturity date of three months or less. These are used by the Company in the management of its short-term commitments. For the purpose of the statement cash flow, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### 3 Financial risk management report

The Company's activities exposes it to a variety of financial risks: credit risk, liquidity risk and market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk, price risk and currency risk). The Company's overall risk management programme seeks to minimise potential adverse effects on its financial performance.

Risk management is carried out by the risk department under policies approved by the board of directors. The risk department identifies and evaluates financial risks in close co-operation with all operating units. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as interest rate risk, credit risk and investment of excess liquidity.

#### 3.1 Credit Risk

Credit risk is defined as the likelihood that a customer or counterparty is unable to meet the contracted financial obligation or commitment that it has entered into with the Company, resulting in a financial loss to the Company. It arises principally from debt securities held, other receivables and cash and cash equivalents.

	31 December	31 December
Maximum exposure to credit risk	2022	2021
	N'000	N'000
Cash and cash equivalents	4,700,571	2,499,132
Financial assets:		
Fair value through profit or loss	792,903	1,295,992
Fair value through OCI	1,238,164	1,281,938
At amortised cost	3,680,366	2,203,804
	10,412,004	7,280,866

#### 3.1.1 Credit quality

The Company's credit quality is summarised as follows:

	31 December	December	December	December
	2022	2022	2021	2021
	N'000	N'000	N'000	N'000
	FVOCI	Amortised	FVOCI	Amortised
		cost		cost
12 months ECL	1,238,164	8,380,938	1,281,938	4,702,936
Lifetime ECL not credit	-	-	-	-
impaired				
Credit impaired loans		-	-	-
Gross	1,238,164	8,380,938	1,281,938	4,702,936
Impairment allowance on loans		-	-	-
Net	1,238,164	8,380,938	1,281,938	4,702,936

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(a) The financial assets in "12 months ECL: Stage 1" are credit losses that may result from default events that are possible within the next 12 months.

(b) The financial assets in the "Lifetime ECL not credit impaired: Stage 2" class are other receivables which apply when a significant increase in credit risk has occurred on an individual or collective basis. The Company has assessed and

determined that given the trade payment cycle for assests classified at amortized cost, that the balances are still collectible and that there have been no cases in the past that warrant a classification to this category.

(c) The financial assets in "Credit impaired loans: Stage 3" reflects when credit event has occurred which represents nonperforming debt securities and receivables that are deemed irrecoverable. There have been no cases that warrant a classification to this category.

#### 3.1.2 Concentration of risks of financial assets with credit risk exposure

#### **Geographical sectors**

All of the Company's activities are domiciled in Nigeria.

#### 3.2 Liquidity risk

Surplus cash held by the Company over and above balance required for working capital management are invested in interest bearing current accounts and short term deposits, choosing instruments with appropriate maturities. At the reporting date, the Company held liquid cash assets of N4.7bn (Dec 2021: N2.5bn) which is expected to readily generate cash inflows for managing liquidity risk.

#### 3.2.1 Liquidity gap analysis

The table below analyses financial assets and liabilities of the Company into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity date. The table includes both principal and interest cash flows.

31 December 2022 (N'000)	Carrying Value	Gross Nominal Amount	Less than 3 months	Between 3 months and 1 year	More than 1 year
Financial assets (expected maturity)					
Cash & cash equivalents	4,700,571	4,700,571	4,700,571	-	-
Fair value through profit or loss	792,903	792,903	-	-	792,903
Fair value through other comprehensive inco	1,238,164	1,304,471	-	94,990	1,209,481
Amortised cost	3,680,366	3,681,087	342,895	3,216,353	121,840
Total	10,412,004	10,479,032	5,043,466	3,311,343	2,124,223
Financial liabilities					
Accrual and other liabilities	4,228,839	4,228,839	1,789,915	2,438,924	-
Total	4,228,839	4,228,839	1,789,915	2,438,924	-
Liquidity gap (assets less liabilities)			3,253,551	872,419	2,124,223

31 December 2021 (N'000)	Carrying Value	Gross Nominal Amount	Less than 3 months	Between 3 months and 1 year	More than 1 year
Financial assets (expected maturity)					
Cash & cash equivalents	2,499,132	2,325,313	2,325,313	-	-
Fair value through profit or loss	1,295,992	1,295,992	-	-	1,295,992
Fair value through other comprehensive income	1,281,938	1,208,875	-	116,962	1,091,913
Amortised cost	2,203,804	2,203,804	-	2,105,723	98,081
Total	7,280,866	7,033,984	2,325,313	2,222,686	2,485,986
Financial liabilities					
Accrual and other liabilities	2,195,967	2,195,967	1,147,199	1,048,768	-
Total	2,195,967	2,195,967	1,147,199	1,048,768	-
Liquidity gap (assets less liabilities)			1,178,114	1,173,918	2,485,986

# 3.3 Market risk

The Company takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices such as interest rates, equity prices and commodity prices.

#### 3.3.1 Management of market risk

The Company has put in place a clearly defined market risk management framework that provides the Board of Directors and Management with guidance on market risk management processes. The Company has also prescribed tolerable market related losses, vis-a-vis the quantum of available capital and level of other risk exposures.

The Company's market risk policy and strategy are anchored on the following:

- product diversification which involves trading, application and investment in a wide range and class of products such i. as debt, equity, derivative, foreign exchange instruments, corporate securities and government securities;
- ii. risk taking within well-defined limits with the sole purpose of creating and enhancing shareholder value and competitive advantage;
- iii. effective utilisation of risk capital;

- iv. continuous re-evaluation of risk appetite and communication of same through market risk limits;
- v. independent market risk management function that reports directly to Management;
- vi. robust market risk management infrastructure reinforced by a strong automated system for controlling, monitoring and reporting market risk.
- vii. deployment of a variety of tools to monitor and restrict market risk exposures such as position limits, sensitivity analysis, ratio analysis and management action triggers;

The Company maintains Market risk exposures in its traded assets under two main groupings: equities risk and interest rate risk. A robust Market Risk management framework is in place to guide the Company's risk identification, measurement, monitoring and control activities, and to ensure a consistency of approach Company-wide.

#### 3.3.2 Cash flow and fair value interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of markets interest rates on the fair value of financial assets and liabilities and future cash flow. The Company holds fixed interest securities that expose the Company to fair value interest rate risk. Significant flunctuations are not expected as its investments are of short maturities hence less significant variations between the contract date and maturity date.

#### 3.3.3 Interest Sensitivity Analysis -31 December, 2022

Impact on net interest income of +/-100 basis points changes in rates over a one year period (N'000)

	Interest 100 basis points decline in	rate risk 100 basis points increase in
Asset Cash and cash equivalents (short term placements)	<b>rates</b> (47,006)	<b>rates</b> 47,006
<b>Interest Sensitivity Analysis - 31 December 2022</b> <b>Asset</b> Fair value through other comprehensive income	(12,382)	12,382

#### 3.3.4 Market risk

Market risk is the risk that changes in market prices, such as interest rate, security prices and foreign exchange rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

# 3.3.5 Foreign exchange risk

The Company is exposed to foreign exchange risks due to fluctuations in foreign currency exchange rates on its financial position and cash flows. The following table details the Company's sensitivity to a 10% increase and decrease in Naira against the US dollar. Management believes that a 10% movement in either direction is reasonably possible on the Company's portfolio. The sensitivity analyses below include outstanding US dollar denominated financial assets. A positive number indicates an increase in profit where Naira weakens by 10% against the US dollar. For a 10% strengthening of Naira against the US dollar, there would be an equal and opposite impact on profit.

#### Concentration of foreign currency exposure

In thousands	31 December 2022			er 2022	31 December 2021		
	NGN	USD	Total	NGN	USD	Total	
Cash and cash equivalents	4,562,391	138,180	4,700,571	2,464,117	35,015	2,499,132	
Financial assets at FVTPL	395,008	397,895	792,903	948,032	347,960	1,295,992	
Financial assets at FVOCI	-	1,238,164	1,238,164	-	1,281,938	1,281,938	
Financial assets at amortised	3,311,225	369,141	3,680,366	1,798,702	75,508	1,874,210	
cost <b>Total financial assets</b>	8,268,624	2,143,380	10,412,004	5,210,851	1,740,421	6,951,272	

Accruals and other liabilities <b>Total financial liabilities</b>	4,144,869 <b>4,144,869</b>	83,970 <b>83,970</b>	4,228,839 <b>4,228,839</b>	2,118,737 2,118,737	77,230 77,230	2,195,967 <b>2,195,96</b> 7
Net FCY exposure		2,059,410			1,663,191	
Increase of 10% Decrease of 10%		205,941 (205,941)			166,319 (166,319)	

#### 3.4 Capital risk management

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. As at the reporting date, the Company had nil borrowing. The Company monitors its gearing continually.

#### 3.5 Critical judgements and significant estimates

The Company makes estimates and assumptions concerning the future. The resulting accounting, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below:

#### a) Fair value of securities not quoted in an active market

The fair value of such securities not quoted in an active market may be determined by the Company using reputable pricing sources (such as pricing agencies) or indicative prices from bond/debt market makers. The Company would exercise judgement and estimates on the quantity and quality of pricing sources used. Where no market data is available, the Company may value positions using its own models, which are usually based on valuation methods and techniques generally recognised as standard within the industry. The inputs into these models are primarily earning multiples and discounted cash flows.

The Company does not sponsor any of the structured entities and there are no guarantees or commitments.

# 3.6 Fair value of financial assets and liabilities

(a) Financial instruments not measured at fair value

	<b>31 December 2022</b>		31 December 20	
	Carrying Fair		Carrying	g Fair
	value	value	value	value
Financial assets	N'000	N'000	N'000	N'000
Cash and cash equivalents	4,700,571	4,700,571	2,499,132	2,499,132
Financial Asset at Amortised Cost	3,680,366	3,680,366	2,203,804	2,203,804
Total assets	8,380,938	8,380,938	4,702,936	4,702,936

	31 Dec	31 December 2022		ember 2021
Financial liabilities	Carrying value N'000	Fair value N'000	Carrying value N'000	Fair value N'000
Accruals and other liabilities	4,228,839	4,228,839	2,195,967	2,195,967
Total liabilities	4,228,839	4,228,839	2,195,967	2,195,967

The table below sets out the fair values of financial instruments not carried at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised.

At 31 December 2022	Level 1 N'000	Level 2 N'000	Level 3 N'000	Total N'000
Financial assets				
Cash and cash equivalents	-	4,700,571	-	4,700,571
Financial Asset at Amortised Cost	-	-	3,680,366	3,680,366
Totals	-	4,700,571	3,680,366	8,380,938
Financial liabilities				
Accrual and other liabilities	-	0	4,228,839	4,228,839
Totals	-	0	4,228,839	4,228,839
At 31 December 2021	Level 1 N'000	Level 2 N'000	Level 3 N'000	Total N'000
Assets				
Cash and cash equivalents	-	2,499,132	-	2,499,132
Financial Asset at Amortised Cost	-	-	1,874,210	1,874,210
Totals	-	2,499,132	1,874,210	4,373,342
Liabilities				
Accrual and other liabilities	-	-	2,195,967	2,195,967
Totals	-	-	2,195,967	2,195,967

Below are the assumptions used to determine fair values for the above financial instruments which are not recorded and measured at fair value in the Company's financial statements. These fair values were calculated for disclosure purposes only.

#### (i) Cash & cash equivalents

Cash and cash equivalents represent cash and short term placements held with various banks. The carrying amount of cash and cash equivalents is a reasonable approximation of fair value.

(ii) Amortised cost

The classification represents short term receivables from third parties, therefore the fair value of these balances approximates their carrying amounts.

#### (iii) Accrual and other liabilities

The carrying amount of financial liabilities in other liabilities is a reasonable approximation of fair value.

(b) Financial instruments measured at fair value

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2022

	Level 1	Level 2	Level 3
Assets			
Financial assets at fair value through profit or loss			
- Mutual Funds	-	792,903	-
Financial assets at fair value through other comprehensive income			
- Eurobonds	1,238,164	-	-
Total assets	1,238,164	792,903	-

The following table presents the Company's assets and liabilities that are measured at fair value at 31 December 2021.

	Level 1	Level 2	Level 3
Assets			
- Mutual Funds	-	1,295,992	-
Financial assets at fair value through other comprehensive income			
- Eurobonds	1,281,938	-	-
Total assets	1,281,938	1,295,992	_

#### - Level 1 Financial Instruments

The fair value of financial instruments traded in active markets is based on quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry Company, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Company is the current bid price. These instruments are included in level 1. Instruments included in level 1 comprise primarily Federal Government bonds and Treasury bills classified as available for sale.

#### - Level 2 Financial Instruments

The fair value of financial instruments that are not traded in an active market (for example, unquoted equities) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2 - classified as available for sale.

#### - Level 3 Financial Instruments

This includes financial instruments, the valuation of which incorporate significant inputs for the asset or liability that is not based on observable market data (observable inputs). Unobservable inputs are those not readily available in an active market due to market illiquidity or complexity of the product. These inputs are generally determined based on inputs of a similar nature, historic observations on the level of the input or analytical techniques.

#### Financial assets and liabilities

Financial assets and liabilities are recognised in the statement of financial position and measured in accordance with their assigned category. The Company uses settlement date accounting for regular way contracts when recording financial asset transactions.

The Company classifies the financial instruments into classes that reflect the nature of information and take into account the characteristics of those financial instruments. The Company allocates financial assets to the following categories: amortised cost and fair value through other comprehensive income. Management determines the classification of its financial instruments at initial recognition. The classification made can be seen below:

	Financial assets		
	FVTPL	FVTOCI	Amortised
31 December 2022			Cost
	N'000	N'000	N'000
Cash and cash equivalents	-	-	4,700,571
Investment securities	792,903	1,238,164	-
Financial assets at amortised	-	-	3,680,366
cost			
	792,903	1,238,164	8,380,938
31 December 2021	FVTPL	FVTOCI	Amortised Cost
	N'000	N'000	N'000
Cash and cash equivalents	-		2,499,132
Investment securities	1,295,992	1,281,938	-
Other receivables	-	-	2,203,804
	1,295,992	1,281,938	4,702,936

	Financia	l liabilities
	31	l 31
	December	December
	Financia	l Financial
	liabilities at	t liabilities
	amortised	l at
	cos	t amortised
		cost
	N'00	0 N'000
Accrual and other liabilities	4,228,83	9 2,195,967
	4,228,83	9 2,195,967
4 Fees and commission income		
•	31	L 31
	December	December
	202	2 2021
	N'00	o N'000
Management fees	6,623,67	2 4,892,954
	6,623,673	2 4,892,954

Increase in management fees largely relates to increase in Assets Under Management (AUM) under the FBN Mutual Funds and Discretionary Portfolios from N211.8bn and N198.3bn in December 2021 to N231.3bn and N234.6bn respectively as at 31 December 2022.

#### **5** Interest income

	31	31
	December	December
	N'000	N'000
Interest on short term placements	457,509	220,692
Interest on FVOCI Eurobonds	102,426	107,891
Interest income on staff loans	10,229	8,402
Total interest income calculated using the effective interest method	570,164	336,985

#### 6 Other income

	31	31
	December	December
	2022	2021
	N'000	N'000
Exchange gain on foreign currency translations	205,228	93,333
Other investment income (see note a below)	433,432	702,255
Gain/Loss on FVTPL Investments	10,028	23,582
Sundry Income	517	64,263
	649,205	883,433

(a) Other investment income comprises spread income on investments in commercial papers, fixed deposits, Eurobonds and structured notes and trading income on trades carried out by the Company's Portfolio Management team.

#### 7 Operating expenses

7

Expenses by nature		December 2022	December 2021
		N'000	N'000
Commission Expense		288,132	149,316
Maintenance expense		16,326	11,048
Professional fees		160,092	64,177
Directors' remuneration	17.1	132,805	85,753
Personnel expense	8	1,487,555	1,296,566
Advertisement and business promotions		185,391	115,980
Shared service costs (see note a below)		1,102,749	952,414
Depreciation	12	44,297	29,728
Amortisation	13	8,664	9,426
Other operating expenses	7.2	806,754	534,606
		4,232,765	3,249,014

(a) Shared service costs represent the Company's portion of the overhead costs and other technical services provided by its parent Company, FBNQuest Merchant Bank Limited. The outstanding unpaid amount is included in InterCompany Payable to FBNQuest Merchant Bank Limited in Note 14.

# 7.2 Other operating expenses

	31	31
	December	December
	2022	2021
	N'000	N'000
Auditor's remuneration	11,000	10,000
Printing and stationery	574	490
Travels	6,866	6,278
Information technology	274,619	112,562
Insurance expenses	45,379	13,024
Bloomberg subscription	54,960	32,492
Office rent	17,090	6,954
Telecommunication bills	36,593	30,453
Other motor running expenses	83	3,700
Subscription - Professional Organisation	2,197	27,549
Sundry expense	170,231	5,018
Support staff cost	65,806	-
Other expenses	121,356	286,087
	806,754	534,606

# 7.3 Impairment Loss

	31	31
	December	December
	2022	2021
	N'000	N'000
Impairment Loss	2,655	18,300
	2,655	18,300

This represents impairment loss on the Company's investment in Eurobonds

#### 8 Personnel expense

# **8.1** Staff costs (excluding executive Directors):

	31	31
	December	December
	2022	2021
	N'000	N'000
Salaries and wages	309,028	484,854
Performance Bonus	923,184	627,000
Staff benefits	255,343	184,713
	1,487,555	1,296,566

**8.2** The average number of persons, excluding directors, employed by the Company during the year was as follows:

	31 December	31 December
	2022	2021
	Number	Number
Management	3	8
Non-management	26	22
	29	30

The table below shows the number of employees (excluding directors), who earned over N3,000,000 as emoluments in the **8.3** year and were within the bands stated.

	31 December	31 December	
	2022	2021	
	Number	Number	
N3,000,001 - N5,000,000	-	3	
N5,000,001 - N7,000,000	1	-	
N7,000,001 - above	28	27	
	29	30	

#### 9 Taxation

	31 December 2022 N'000	31 December 2021 N'000
Company income tax	1,033,344	789,031
Education tax	87,727	67,635
Police trust fund levy	180	-
Information technology levy	36,076	28,603
Current income tax charge	1,157,327	885,269
Deferred tax (credit)/charge	(14,800)	97,281
	1,142,527	982,550

The current income tax charge has been computed at the applicable rate of 30% plus tertiary education tax of 2.5%, NITDA levy of 1% and Police Trust Fund Levy of 0.005% on the profit for the year after adjusting for certain items of expenditure and income which are not deductible or chargeable for tax purposes. Non-deductible expenses include items such as legal fees, donations, public relations expenses and certain provisions which are not allowed as a deduction by the tax authorities. Tax exempt income includes income such as dividend income and income from government bonds which are not taxable.

#### 9.1 Effective tax reconciliation

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the basic tax rate of the Company as follows:

	31 December 2022	%	31 December 2021	%
Profit before tax	3,607,621	100%	2,846,058	100%
Tax using domestic rate	1,082,286	30%	853,817	30%
Tax exempt income	(98,759)	(3)%	(38,789)	(1)%
Non deductible expense	51,759	1%	66,567	2%
Education tax	87,727	2%	67,635	2%
Police trust fund levy	180	о%	-	0%
Fair value gain/(loss)	-	0%	4,716	0%
Information Technology Levy	36,076	1%	28,603	1%
Recognition of previously				
unrecognised temporary				
differences	(16,743)	0%	-	0%
Effective tax rate	1,142,527	32%	982,550	35%

#### 10 Cash and cash equivalents

	31 December	31 December
	2022	2021
	N'000	N'000
Cash in bank	642,006	171,530
Short term placements	4,058,565	2,327,602
	4,700,571	2,499,132

1 Financial assets	Note	31 December 2022 N'000	31 Decemb 20 N'00
Fair value through profit or loss	11.1	792,903	1,295,9
Fair value through other comprehensive income	11.2	1,238,164	1,281,0
Amortised cost	11.3	3,680,366	1,874,
	· · ·	5,711,433	4,452,
Analysis of financial assets at fair value through profit or loss:	:	31 December 2022	31 Decemb 20
		N'000	N'o
Current	11.1a	792,903	1,295,
Non-current		-	-
Total		792,903	1,295,9
<b>a</b> The fair value of held for trading financial assets were derived	l as follows:	31 December 2022 N'000	31 Decemb 20 N'0
Cost Esin yaluo gain		752,048	1,272,4
Fair value gain Total		40,855	23,
Total		792,903	1,295,
2 Fair value through other comprehensive income Fair value through other comprehensive income financial asso	ets comprise:	31 December 2022	31 Decemb 20
· ·	-	-	20 N'0 1,281,9
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial	al assets	<b>2022</b> <b>N'000</b> 1,238,164 1,238,164	20 N'0 1,281,0 1,281,0
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other comprehensive income financial assets at Fair value through other	al assets	2022 N'000 1,238,164 1,238,164 31 December	20 N'0 1,281,9 1,281,9 31 Decemb
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022	20 N'0 1,281,9 1,281,9 31 Decembra 20
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other co were derived as follows:	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000	20 N'0 1,281, 1,281, 1,281, 31 Decemb 20 N'0
Fair value through other comprehensive income financial ass Eurobonds Total Fair value through other comprehensive income financial The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624	20 N'0 1,281, 1,281, 1,281, 31 Decemh 20 N'0 1,218,
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other co were derived as follows:	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63,
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164	20 N'0 1,281, 1,281, 31 Decemh 20 N'0 1,218, 63, 1,281,
Fair value through other comprehensive income financial ass Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December	20 N'0 1,281, 1,281, 31 Decemh 20 N'0 1,218, 63, 1,281, 31 Decemh
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 20
Fair value through other comprehensive income financial ass Eurobonds Total Fair value through other comprehensive income financial The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total Financial assets at amortised cost Financial assets at amortised cost	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 20 N'0
Fair value through other comprehensive income financial ass Eurobonds Total Fair value through other comprehensive income financial The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total Financial assets at amortised cost Commercial paper	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173	2( N'0 1,281, 1,281, 31 Decemb 2( N'0 1,218, 63, 1,281,9 31 Decemb 2( N'0 212,
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total Financial assets at amortised cost Commercial paper Staff loan	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173 134,139	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 20 N'0 212, 98,
Fair value through other comprehensive income financial ass Eurobonds Total Fair value through other comprehensive income financial The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total Financial assets at amortised cost Commercial paper	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173	2( N'0 1,281, 1,281, 31 Decemb 2( N'0 1,218, 63, 1,281, 31 Decemb 2( N'0 212, 98, 1,564,(
Fair value through other comprehensive income financial asso Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total 3 Financial assets at amortised cost Commercial paper Staff loan Fees and other receivable	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173 134,139 3,204,054 3,680,366 31 December	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 212, 98, 1,564, 1,874, 31 Decemb
Fair value through other comprehensive income financial asse Eurobonds Total Fair value through other comprehensive income financial Total Fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total Financial assets at amortised cost Commercial paper Staff loan Fees and other receivable Total	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173 134,139 3,204,054 3,680,366 31 December 2022	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 20 N'0 212, 98, 1,564, 1,874, 31 Decemb
Fair value through other comprehensive income financial asse Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive derived as follows: Amortized cost Fair value Total 3 Financial assets at amortised cost Commercial paper Staff loan Fees and other receivable Total Analysis of Financial assets at amortised cost Current	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173 134,139 3,204,054 3,680,366 31 December	20 N'0 1,281, 1,281, 31 Decemb 20 N'0 1,218, 63, 1,281, 31 Decemb 20 N'0 212, 98, 1,564,( 1,874, 31 Decemb 212, 98, 1,564,( 1,874, 31 Decemb
Fair value through other comprehensive income financial asse Eurobonds Total Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive income financial a The fair value of financial assets at Fair value through other comprehensive income financial Amortized cost Fair value Total 3 Financial assets at amortised cost Commercial paper Staff loan Fees and other receivable Total Analysis of Financial assets at amortised cost	al assets	2022 N'000 1,238,164 1,238,164 31 December 2022 N'000 1,299,624 (61,460) 1,238,164 31 December 2022 N'000 342,173 134,139 3,204,054 3,680,366 31 December 2022 N'000	-

11.3a Other Assets	31 December 2022	31 December 2021
Withholding tax receivable	N'000	<b>N'000</b> 203,198
Prepayments and other assets	58,950	126,395
Total	58,950	329,593

## 12 Property, Plant and Equipment

	Motor Vehicle	Computer Equipments	Furniture & Fittings	Office Equipments	Total
Cost	N'000	N'000	N'000	N'000	N'000
As at 1 January 2022	192,952	20,008	1,150	1,716	215,826
Additions during the year	60,775	754	-	-	61,529
Disposals	-	-	-	-	-
As at 31 December 2022	253,727	20,762	1,150	1,716	277,355
Accumulated Depreciatio As at 1 January 2022 Charge for the year Disposals	n (104,362) (37,134) -	(7,762) (6,664) -	(680) (258)	(1,475) (241) -	(114,279) (44,297) -
As at 31 December 2022	(141,496)	(14,426)	(938)	(1,716)	(158,576)
Carrying Amount					

	Motor Vehicle	Computer Equipments	Furniture & Fittings	Office Equipments	Total
Cost	N'000	N'000	N'000	N'000	N'000
As at 1 January 2021	110,702	12,468	1,084	1,716	125,970
Additions	82,250	7,540	66	-	89,856
Disposals	-	-	-	-	-
As at 31 December 2021	192,952	20,008	1,150	1,716	215,826
Accumulated Depreciation As at 1 January 2021	n (80,736)	(2,379)	(304)	(1,132)	(84,551)
Charge for the year	(23,626)	(5,383)	(304)	(343)	(29,728)
Disposals	-	-	-	-	-
As at 31 December 2022	(104,362)	(7,762)	(680)	(1,475)	(114,279)
Carrying amount					
At 31 December 2021	88,590	12,246	470	241	101,547

## 13 Intangible Assets

Cost	Software N'000	Work-In- Progress N'000	Total N'ooo
As at 1 January 2022	219,642	198,672	418,314
Additions	12,694	27,121	39,815
Reclassifications	-	-	-
Disposals	-	-	-
As at 31 December 2022	232,336	225,793	458,129
Accumulated Amortisation As at 1 January 2022 Charge for the year Disposals	(208,152) (8,664)	- - -	(208,152) (8,664) -
As at 31 December 2022	(216,816)	-	(216,816)
Carrying amount			
As at 31 December 2022	15,520	225,793	241,313

31 December

## Notes to the Financial Statements For the year ended 31 December 2022

	Software	Work-In- Progress	Total
Cost	N'000	N'000	N'000
As at 1 January 2021	202,406	-	202,406
Additions	17,236	198,672	215,908
Reclassifications	-	-	-
Disposals	-	-	-
As at 31 December 2021	219,642	198,672	418,314
Accumulated Amortisation As at 1 January 2021	(198,726)	-	(198,726)
Charge for the year	(9,426)	-	(9,426)
Disposals	-	-	-
As at 31 December 2021	(208,152)	-	(208,152)
Carrying amount			
As at 31 December 2021	11,490	198,672	210,162

The intangible assets represents the Company's investment in Athena and iDeal Fund software as part of the IT transformation program of the parent Company, FBNQuest Merchant Bank Limited.

## 14 Accruals and other Liabilities

	2022	2021
	N'000	N'000
Accounts Payable	411,520	56,956
Accrued Expenses	2,027,404	991,812
InterCompany Payable to FBNQMB	383,915	47,199
Dividend Payable to FBNQMB (Note 18)	1,406,000	1,100,000
Total	4,228,839	2,195,967

31 December

**15 Current Tax Liabilities** The movement on the Current Tax Payable account during the year was as follows:

	31 December	31 December
	2022	2021
	N'000	N'000
Balance at beginning of year	934,481	680,478
Tax paid during the year	(104,965)	(61,472)
WHT utilised in the year	(770,316)	(569,794)
Charge for the year (Note 9)	1,157,327	885,269
Balance at end of year	1,216,527	934,481

## 15.1 Deferred Tax

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of 30% (2021: 30%)

Deferred income tax assets and liabilities are attributable to the following items:

Deferred tax liabilities	31 December 2022	31 December 2021
TT and the last state	N'000	N'000
Unrealised exchange		
difference	160,174	123,808
Property, Equipments and Intangible assets	22,854	79,029
Fair value gain on unquoted equities	2,284	2,358
Impairment of investment securities	(863)	(5,947)
Balance at end of year	184,449	199,248
- Deferred tax liability to be recovered after more than 12 months	184,449	199,248

#### 16 Share capital

The share capital comprises of ordinary shares of 150,000,000 units issued at N1 each.

	31 December 2022	31 December 2021
Authorized and issued:	N'000	N'000
Balance at beginning of year	150,000	150,000
Balance at end of year	150,000	150,000

## 16.1 Retained earnings

	31 December	31 December
	2022	2021
	N'000	N'000
Balance, beginning of year	4,031,048	3,267,540
Profit for the year	2,465,094	1,863,508
	6,496,142	5,131,048
Dividend payable	(1,406,000)	(1,100,000)
Balance, end of year	5,090,142	4,031,048

## Notes to the Financial Statements

For the year ended 31 December 2022 16.2 Fair value reserve

	31 December 2022 N'000	31 December 2021 N'000
Balance, beginning of year	81,831	105,809
Additions	(120,741)	(23,978)
Balance, end of year	(38,910)	81,831

## 16.3 Cash flow workings

Change in operating assets and liabilities

Change in operating assets and liabilities			
		31 December	31 December
i Analysis of financial assets at amortised cost:		2022	2021
	Note	N'000	N'000
Opening balance		1,874,210	2,257,945
WHT utilised	15	(770,316)	(569,794)
Interest income	5	570,164	336,985
Interest received	5	(432,613)	(322,007)
Foreign exchange gain/loss	6	205,228	93,333
Closing balance	11	3,680,366	1,874,210
Movement in Financial Asset at amortised cost		(2,233,693)	(77,748)
		31 December	31 December
ii Analysis of movement in other assets:		2022	2021
	Note	N'000	N'000
Opening balance		329,593	77,906
Closing balance	11.3a	58,950	329,593
Movement in other assets		270,643	(251,687)
		31 December	31 December
iii Analysis of movement in accrual and other liabilities		2022	2021
	Note	N'000	N'000
Opening balance		2,195,967	2,193,592
Dividend paid	18	(1,100,000)	(604,000)
Dividend declared	18	(1,406,000)	(1,100,000)
Closing balance	14	4,228,839	2,195,967
Movement in accrual and other liabilities		1,726,872	(493,625)

		31 December	31 December
iv Net interest received		2022	2021
	Note	N'000	N'000
Opening balance		322,007	259,501
Interest income	5	570,164	336,985
Interest income received		(459,558)	(274,479)
Closing balance		432,613	322,007
		31 December	31 December
v Analysis of movement in FVOCI financial assets		2022	2021
		N'000	N'000
Opening balance		1,281,938	1,293,933
Fair value gain/(loss) on financial assets		(120,741)	(23,978)
Impairment loss		2,655	18,300
Closing balance	11.2	1,238,164	1,281,938
Sale/(Purchase) of investment securities		(79,622)	(30,283)
		31 December	31 December
vi Analysis of movement in FVTPL financial assets		2022	2021
		N'000	N'000
Opening balance		1,295,992	444,821
Fair value gain/(loss)		10,028	23,582
Closing balance	11.1	792,903	1,295,992
Sale/(Purchase) of investment securities		513,117	(827,589)

# 17 Related parties

The Company is a subsidiary of FBNQuest Merchant Bank Limited and is thus related to other subsidiaries of the Merchant Bank and FBN Holdings through common shareholdings or common directorships. Balances arising from dealing with related parties are as follows:

## 17.1 Remuneration of key management personnel/Directors

The Company has identified its key management personnel as the Management Committee and Board of Directors. The below represents the total remuneration paid to the Company's Executive Director(s) during the year.

	31 December 2022	31 December 2019
	N'000	N'000
Director's Emolument	132,805	85,753
	132,805	85,753

The Company had 1 executive director as at 31 December 2022 (31 December 2021: 1)

#### 17.2 Transactions with related parties

	Entity Nature of balances		31 December 2022	31 December 2021
	Balances with related parties		N'000	N'000
(1)	Member of FBN Holdings			
	First Bank	Bank Balance	383,101	169,001
	FBN UK Limited	Bank Balance	2,844	2,615
	FBNQuest Capital Limited	Commercial Paper	342,174	212,048
	FBN Money Market Fund	Fees Receivable	503,752	495,352
	FBN Fixed Income Fund	Fees Receivable	159,745	95,967
	FBN Balanced Fund	Fees Receivable	18,828	16,040
	FBN Halal Fund	Fees Receivable	27,691	-
	FBN Smart Beta Fund	Fees Receivable	1,413	-
	FBN Eurobond Fund	Fees Receivable	53,836	-
	FBNQuest Capital Limited	Accounts Payable	59,226	27,126
(ii)	Parent Company			
	FBNQuest Merchant Bank	Accounts Payable	383,915	47,199
	FBNQuest Merchant Bank Ltd	Dividend Payable	1,406,000	1,100,000
(iii)	Structured entity			
()	FBN Smart Beta Fund	Equity Investment	95,025	86,134
	FBN Halal Fund	Equity Investment	65,036	58,899
	FBN Money Market Fund	Equity Investment	-	800,000
	FBN Nigerian Eurobond	Equity Investment	385,920	350,959
	FBN Balanced Fund	Equity Investment	234,946	-
	FBN Specialized Dollar Fund	Equity Investment	11,976	-

792,902

#### Notes to the Financial Statements For the year ended 31 December 2022

	31 December	31 December
18 Dividend	2022	2021
	N'000	N'000
Opening	1,100,000	604,000
Dividend declared	1,406,000	1,100,000
Dividend paid	(1,100,000)	(604,000)
Closing payable	1,406,000	1,100,000

During the year, the Company declared dividend of N1.4bn (2021: N1.1bn).

#### 19 Interest in structured entities

IFRS 12 requires certain disclosures in respect of interests in subsidiaries, joint arrangements, associates and unconsolidated structured enties.

#### a Structured entities with direct holdings

in deciding who controls the entity, such as when any voting rights relate to administrative tasks only, or when the relevant activities are directed by means of contractual arrangements. The Company has assessed whether the funds it manages are structured entities and concluded that managed funds are structured entities unless substantive removal or liquidation rights exist.

The Company deployed seed capital into funds to assist in building a track record from launch or give small but strongly performing funds sufficient scale to attract external money. As at 31 December 2022, the Company had a total investment of No.792bn in own funds (31 December 2021: N1.272bn). These investments are shown on the Company's statement of financial position under financial assets at fair value through profit or loss.

The table below shows the Company's interest in its structured entities:

#### As 31 December 2022

Туре	Number of units	Investment in funds N'000
FBN Nigeria Eurobond Fund	6,962	385,919
FBN Halal Fund	529,225	65,036
FBN Smart Beta Fund	573,801	95,025
FBN Balanced Fund	1,176,530	234,946
FBN Specialized Dollar Fund	250	11,976

#### As 31 December 2021

	Number of units	Investment in funds
Туре		N'000
FBN Nigeria Eurobond Fund	6,759	347,960
FBN Money Market Fund	8,000,000	800,000
FBN Halal Fund	509,374	59,637
FBN Smart Beta Fund	573,801	88,394
		1,295,991

#### b Other interests in structured entities

These relate to funds and portfolios that the Company manages but has no direct holding in. The Company has an interest through the receipt of management and performance fees.

The table below shows the assets under management of funds that the Company manages and the fees received.

#### As at 31 December 2022

	Number of	Net AUM of	Management/ Performance	Management/ Performance
Туре	Funds	Funds	Fees	Fees Receivable
		N'000	N'000	N'000
Mutual Funds	7	231,288,160	2,898,945	231,288,160
Discretionary Funds	64	234,611,393	3,724,727	234,611,393
	71	465,899,553	6,623,672	465,899,553

#### As at 31 December 2021

			Management/	Management/
	Number of	Net AUM of	Performance	Performance
Туре	Funds	Funds	Fees	Fees Receivable
		N'000	N'000	N'000
Mutual Funds	6	211,807,506	2,590,751	642,977
Discretionary Funds	41	198,284,435	2,302,203	834,628
	47	410,091,941	4,892,954	1,477,605

## c Assets under Management

The Company provides discretionary and non-discretionary investment management services to institutional and private investors. Commissions and fees earned in respect of trust and management activities performed are included in profit or loss. Assets managed and funds administered on behalf of third parties include:

	<b>31 December</b>	31 December
	2022	2021
	N'000	N'000
FBN Balanced Fund	5,198,915	4,139,663
FBN Fixed Income Fund	61,442,592	38,069,204
FBN Money Market Fund	150,955,945	155,636,513
FBN Smart Beta Fund	297,097	357,394
FBN Nigeria Eurobond Fund	8,676,817	8,425,959
FBN Halal Fund	1,256,978	5,178,773
FBN Specialized Dollar Fund	3,459,816	-
Discretionary Portfolio Managed Service	234,611,393	198,284,435
Total	465,899,553	410,091,941

The amounts stated above represents market value of all the funds being managed by FBNQuest Asset Management on behalf of its clients. The FBN Specialized Dollar Fund was launched in August 2022, following the approval from the Securities and Exchange Commission.

## **20** Contingent Liabilities

The Company is presently involved in 2 litigation suits as a defendant (2021: 1). However, the Company's solicitors are of the view that there are no probable claims. Also, the Company has an additional tax liability exposure of N422.6million as notified by the Federal Inland Revenue Service. A notice of objection has been sent to the Service through the Company's tax consultant. A conclusion is yet to be reached on the matter.

## 21 Events after the reporting period

There were no subsequent events which could have a material effect on the financial position of the Company as at 31 December 2022 or the profit for the year ended on that date, that have not been adequately provided for or disclosed in the financial statements.

## 22 Non-Audit Services

There were no non-audit services provided during the year by the External Auditor.

**Other National Disclosures** 

# Value Added Statement For the year ended 31 December 2022

	2022 N'000	%	2021 N'000	%
Gross earnings	7,843,041		6,113,372	
Bought in materials and services	(2,615,060)		(1,884,994)	
Value added	5,227,981	100%	4,228,378	100%
Distribution				
Employees Wages, salaries and benefits	1,620,360	31%	1,382,320	33%
Government Company income tax	1,142,527	22%	982,550	23%
The future Asset replacement - depreciation & amortization Expansion - transfer to reserves	2,465,094	47%	1,863,508	44%
	5,227,981	100%	4,228,378	100%

## **Five Year Financial Summary**

	31 Dec 2022	31 Dec 2021	31 Dec 2020	31 Dec 2019	31 Dec 2018
	N'000	N'000	N'000	N'000	N'000
ASSETS					
Cash and cash equivalents	4,700,571	2,499,132	2,379,804	2,947,864	2,386,839
Financial assets					
Fair value through profit or loss	792,903	1,295,992	444,821	315,390	303,961
Fair value through OCI	1,238,164	1,281,938	1,293,933	350,350	-
Amortised cost	3,680,366	2,203,804	2,335,852	1,317,038	1,059,392
Other assets	58,950	329,593	-	-	-
Property & equipment	118,779	101,547	41,304	47,715	60,948
Intangible assets	241,313	210,163	3,680	7,103	68,720
	10,831,046	7,922,170	6,499,392	4,985,461	3,879,860
LIABILITIES					
Accruals and other liabilities	4,228,839	2,195,967	2,193,592	1,868,986	1,911,234
Deferred tax liability	184,449	199,248	101,969	83,035	498,296
Tax payable	1,216,527	934,481	680,478	581,574	96,873
	5,629,814	3,329,696	2,976,038	2,533,596	2,506,403
NET ASSETS	5,201,231	4,262,879	3,523,355	2,451,865	1,373,457
EQUITY AND RESERVES					
Share capital	150,000	150,000	150,000	150,000	150,000
Retained earnings	5,090,142	4,031,048	3,267,546	2,268,405	1,223,457
Fair value reserve	(38,910)	81,831	105,809	33,460	
TOTAL EQUITY AND RESERVES	5,201,232	4,262,879	3,523,355	2,451,865	1,373,457

	31 Dec 2022	31 Dec 2021	31 Dec 2020	31 Dec 2019	31 Dec 2018
	N'000	N'000	N'000	N'000	N'000
Net operating income Operating expenses	7,843,041 (4,235,420)	6,113,372 (3,267,314)	5,010,998 (2,715,452)	3,872,130 (2,322,128)	3,363,209 (1,966,152)
Profit before tax	3,607,621	2,846,058	2,295,546	1,550,002	1,397,057
Taxation	(1,142,527)	(982,550)	(692,404)	(505,060)	(448,183)
Profit after tax	2,465,094	1,863,508	1,603,141	1,044,942	948,874
Other comprehensive income/(loss)	(120,741)	(23,978)	72,349	33,460	
Total comprehensive income	2,344,353	1,839,529	1,675,491	1,078,402	948,874

# Disclosure Assets Under Management

The Company provides discretionary and non-discretionary investment management services to institutional and private investors. Commissions and fees earned in respect of trust and management activities performed are included in profit or loss. Assets managed and funds administered on behalf of third parties include:

	31 December 2022	31 December 2021
	N'000	N'000
FBN Balanced Fund	5,198,915	4,139,663
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